

# Polycom® SoundPoint® IP Trade-In Program.

## New for Q2 2010. Trade in a competitor's phone and receive up to \$75 back.

Polycom's SoundPoint IP Trade-In Program rewards you when you trade in competitive desktop phones and purchase eligible Polycom SoundPoint IP products. End User customers can qualify for rebates up to \$75 on purchases of new Polycom SoundPoint IP phones from a Certified Polycom Reseller.

Offer Valid: April 1, 2010 through September 30, 2010

### SoundPoint IP Desktop Phone Trade-In Program

- Step 1** Purchase a new qualified Polycom SoundPoint IP from a Polycom reseller between April 1, 2010 and September 30, 2010. (See table of qualifying products)
- Step 2** Complete the SoundPoint IP Trade-In Claim Form and Letter of Authentication, Recycler Certification, Destruction or certificate of donation from a charitable non-profit organization. The serial numbers of all phones traded in MUST be submitted for tracking and auditing purposes
- Step 3** Submit completed SoundPoint IP Trade-In Claim Form, Letter of Authentication and Destruction or Recycle, proof of purchase, and customer invoice or receipt via mail or email as directed on the claim form. All claim forms must be submitted within 60 days of purchase as stated on the invoice.
- Step 4** Polycom will issue each rebate check directly to the End User customer within 6 weeks of receiving qualified and verified claims.

### Questions?

Any questions regarding this rebate should be addressed to [Polycom@rebate-zone.com](mailto:Polycom@rebate-zone.com) or 866-665-7402.

### Polycom SoundPoint IP Phone Trade In Program

Rebates are offered on the new SoundPoint IP units being purchased, not the product being traded in. Trade-in rebates are offered on a one for one basis.

### Going Green with Polycom

Polycom trade-in programs include a recycle option, as part of our Going Green with Polycom initiative. Designed to minimize the environmental impact of our business, Going Green with Polycom touches the full product lifecycle—from research and development and clean manufacturing processes to greener packaging and shipping models to proper product disposal.

Join us in helping keep our planet green. Visit [http://www.polycom.com/company/about\\_us/global\\_sustainability.html](http://www.polycom.com/company/about_us/global_sustainability.html) to learn more about Going Green with Polycom.



### More Information

- Contact [Polycom@rebate-zone.com](mailto:Polycom@rebate-zone.com) or 866-665-7402 regarding any questions on the rebate.
- See page 3 for a complete list of terms and conditions



# Polycom SoundPoint IP Phone Trade-In Program

## Rebate Amounts

Purchase these eligible products and trade in qualifying products	Part Number	Polycom Equipment End User Rebate Amount
SoundPoint IP 335	2200-12375-025	\$25
SoundPoint IP 450	2200-12450-025	\$50
SoundPoint IP 450 w/ PSU	2200-12450-001	\$50
SoundPoint IP 550	2200-12550-025	\$50
SoundPoint IP 550 w/ PSU	2200-12550-001	\$50
SoundPoint IP 560	2200-12560-025	\$75
SoundPoint IP 560 w/ PSU	2200-12560-001	\$75
SoundPoint IP 650	2200-12651-025	\$75
SoundPoint IP 650 w/ PSU	2200-12651-001	\$75
SoundPoint IP 670	2200-12670-025	\$75
SoundPoint IP 670 w/ PSU	2200-12670-001	\$75

## Approved Competitive Trade-In Equipment

Any working business grade desktop phone (analog, digital or IP) from a vendor other than Polycom qualifies for the offer. No Polycom-branded phones, corded speaker phones, or conference phones qualify.

If you have questions about eligibility, please contact [polycom@rebate-zone.com](mailto:polycom@rebate-zone.com)

# Polycom SoundPoint IP Phone Trade-In Program

## Terms and Conditions

1. The business grade phones being traded in must be **in use** and in **working condition** prior to destruction to be eligible for this rebate program. See Claim Form.
2. End Users must purchase a new qualified Polycom SoundPoint IP phone from a Polycom Channel Partner and trade in an eligible phone to be eligible for this rebate program. One trade-in unit must be traded in for every qualifying new unit purchased.
3. **Limit of 50** redemptions per end user.
4. Polycom must receive a trade-in Claim Form with all required documentation **within 60 days** of purchase as listed on the invoice. Note: If trade-in documentation, Recycler Certification or digital photos are not received within 60 days from the date of purchase on the invoice, program participation will be declared incomplete, and the End User customer **will not** receive the rebate.
5. Required documentation includes: completed **Claim Form, Letter of Authentication and Destruction or Recycler Certification, reseller invoice**. Options for proof of trade-in include – 1) a receipt showing donation of the old equipment to a charitable organization, 2) recycle the old equipment and submitting a receipt validating proper disposal, <http://earth911.com> can be used to easily locate recycling facilities 3) Digital Photos of the phones before and after destruction.
6. Rebates will only be provided to end user purchases, not valid on any leased or rented phone equipment.
7. **Rebate checks will be issued and sent directly to the End User.**
8. The End User will be sent an email confirmation when their claim is received. Polycom is not responsible for lost or misdirected shipments, email or mail.
9. Polycom has the right to call the End User at any time for verification purposes.
10. This offer is only available to End User customers who purchase from a Polycom Channel Partner in the US..
11. This offer is void where prohibited or otherwise restricted by law. Rebates will be sent within 6 weeks of receiving all the necessary documentation (completed Claim Form, Letter of Authentication and Destruction or Recycler Certification and proof-of-purchase (reseller's customer invoice) of the trade-in equipment.
12. Program valid April 1, 2010 – September 30, 2010 or until terminated by Polycom.
13. This offer **may not** be combined with any other promotional offer and Polycom reserves the right to modify or cancel this program at any time.
14. No exceptions to this program will be allowed. Polycom has the right to deny all claims that do not meet the criteria outlined in this document.
15. Any questions regarding this rebate should be addressed to [Polycom@rebate-zone.com](mailto:Polycom@rebate-zone.com) or 866-665-7402.

# Polycom SoundPoint IP Phone Trade-In Program

Program valid from April 1, 2010, through September 30, 2010

**Claim Form**

End User Company Name\* \_\_\_\_\_

End User Contact Name \_\_\_\_\_

End User Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

End User Phone \_\_\_\_\_

End User Email \_\_\_\_\_

**End User Signature** \_\_\_\_\_

I have read and agree to the terms and conditions of this rebate program.

Channel Partner Name \_\_\_\_\_

Sales Person \_\_\_\_\_ Channel Phone \_\_\_\_\_

Channel Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Email \_\_\_\_\_

# Polycom SoundPoint IP Phone Trade-In Program

Program valid from April 1, 2010, through September 30, 2010

**Trade-In Products**

**Trade-In Equipment** (the following information is required).

Manufacturer and model \_\_\_\_\_ Quantity \_\_\_\_\_

Manufacturer and model \_\_\_\_\_ Quantity \_\_\_\_\_

Product Serial number \_\_\_\_\_ Product Serial Number \_\_\_\_\_

Serial numbers for trade-in product must be included (Use additional sheet if needed).

**New Polycom Product Purchased** (the following information is required)

Product name and model \_\_\_\_\_ Quantity \_\_\_\_\_ Rebate Amount \_\_\_\_\_

Product name and model \_\_\_\_\_ Quantity \_\_\_\_\_ Rebate Amount \_\_\_\_\_

Product name and model \_\_\_\_\_ Quantity \_\_\_\_\_ Rebate Amount \_\_\_\_\_

**Total Rebate** \_\_\_\_\_

**Send completed trade-in documentation to:**

Polycom SoundPoint IP Phone Trade-In Program  
P.O. Box 100550  
White Bear Lake, MN 55110-0550

[Polycom@rebate-zone.com](mailto:Polycom@rebate-zone.com) (Email Subject line must contain: Polycom SoundPoint IP Phone Trade-In Program)



# Polycom SoundPoint IP Phone Trade In Program

## Letter of Authentication, Recycler Certification or Destruction

### Polycom Trade-in Program SoundPoint IP

I acknowledge and agree that the rebate offered for the Polycom products purchased and the equipment being traded in/ destroyed complies with the terms and conditions outlined in the Polycom SoundPoint IP Trade-In Program documentation.

On behalf of \_\_\_\_\_ (company name), I do hereby certify by my signature below, that the equipment being traded in was purchased on \_\_\_\_\_ (Date of Purchase), and was installed and in use in our normal business operations.

I further certify that the equipment being traded in will be properly disposed of in one of the following manners and will not be used in any capacity within our organization or be resold for use at any other company. Options for trade-in equipment are – 1) a receipt showing donation of the old equipment to a charitable organization, 2) recycle the old equipment and submitting a receipt validating proper disposal, 3) digital photos of the equipment before and after destruction.

Signature \_\_\_\_\_ Date \_\_\_\_\_  
(Must be signed by an authorized End User customer representative)

Please Print

Name \_\_\_\_\_ Title \_\_\_\_\_

Telephone Number \_\_\_\_\_

**To be eligible for the trade-in rebate, this form must be signed and submitted along with copies of all the required documentation.**

### Polycom SoundPoint IP Trade-In Rebate

Polycom Promotions  
SoundPoint IP Phone Trade-In Program  
P.O. Box 100550  
White Bear Lake, MN 55110-0550

Attach photocopy of business card here

### Official use only

Date Received \_\_\_\_\_ Approved / Denied \_\_\_\_\_

