



S-0079
February 16, 2011

March Madness 2011!!

NEC is pleased to announce the **March madness 2011 DSX Rebate Program**. This exciting DSX promotion will help you to pursue new business with the latest technology at competitive prices.

Save up to 15% on DSX Telephones in quantities of 8, 16, 24, or 32 when purchased with a qualifying DSX system.

This rebate is very basic. Simply order any DSX Multibutton or Cordless DECT telephones in total quantities of 8, 16, 24, or 32 along with any qualifying DSX system with IntraMail and receive the following rebates:



(8) Telephones	(16) Telephones	(24) Telephones	(32) Telephones
\$125.00 Rebate	\$250.00 Rebate	\$375.00 Rebate	\$500.00 Rebate

And, to help you with your VoIP applications, we offer the following rebates:

Buy (2) VoIP Daughter Boards	Buy (2) VoIP Starter Kits
Receive a \$50.00 Rebate	Receive a \$100.00 Rebate



The VoIP Daughter Board (P/N 1091044) can be used for the SIP Trunking feature, which is currently on Field Trial and the associated software is available through the DSX Dealer Forum (at www.necdsx.com).

The VoIP Starter Kit (P/N 1091028) includes the VoIP Daughter Board (P/N 1091044), one 34-Button DSX IP Telephone (P/N 1090034), and (1) DSX IP Phone Adapter (P/N 1091045).

Use one VoIP Daughter Board or Starter Kit for your first VoIP installation and one for your own office system.

March Madness Telephone 2011 Rebate notes:

- Any Multibutton models of DSX standard or VoIP telephones and/or Cordless DECT Telephones are eligible.
- Telephones included in DSX-40 Kits **cannot be included** in the 8, 16, 24, or 32 telephone totals.
- Qualifying system must include a DSX-40 System Kit, DSX-80 Common Equipment Kit, or a properly equipped DSX-160 system with any version of IntraMail or IntraMail Pro.
- Phone purchases that qualify for this rebate **will not** be eligible for the Channel Reseller Quarterly Rebate Program, but the sales value will contribute toward the quarterly total that is used to determine the rebate percentage.

March Madness 2011 VoIP Rebate notes:

- The VoIP rebates do not require any other purchases.

These rebate offers only apply to purchases made between February 16, 2011 and March 31, 2011.

The rebate is only valid when the items required for each rebate, listed above, appear on the same invoice, which must be from an NEC authorized distributor. Multiple rebates can be applied to a single invoice if all qualifying rebate requirements are met. **An item cannot be applied to more than one rebate.**

Please review the attached March Madness 2011 DSX Rebate Program "Terms and Conditions" and the associated Rebate Form. Simply complete a Rebate Form - for each invoice containing one or more qualifying purchases - and submit it with a copy of your invoice, from an authorized NEC distributor, to NEC by April 30, 2011.

The invoice **MUST** be dated between February 16, 2011 and March 31, 2011. Rebate requests must be postmarked no later than April 30, 2011. **Rebates postmarked after this date will NOT be accepted.**

To receive a rebate, a current W-9 form must be on file with NEC. If this form is not on file, it **MUST** be submitted with your rebate request.

Please contact NEC Sales Support at 800-365-1928 or email us at GeneralRebate@necam.com, if you have any questions concerning this rebate offer.

We appreciate your business and we know you'll take advantage of these exciting rebate offers.

Regards,

NEC Corporation of America
Communications Technology Group
General Channel Sales Division

TERMS AND CONDITIONS

- 1) Telephone Rebate offers valid only on purchases of DSX multi-button telephones and/or Cordless DECT Telephones in total quantities of 8, 16, 24, or 32 when purchased with a qualifying DSX system and DSX IntraMail or DSX IntraMail Pro on the same NEC Authorized Distributor invoice, dated between **February 16, 2011 and March 31, 2011**.

Eligible telephones:

Part #	Description
1090020	22-Button (BK)
1090021	34-Button (BK)
1090023	Super Display (BK)
1090025	22-Button (WH)
1090026	34-Button (WH)
1090028	Super Display (WH)

Part #	Description
1090034	VoIP 34-Button (BK)
1090035	VoIP Super Display (BK)
730095	Cordless DECT

A qualifying DSX system must consist of the following:

- a. (1) 1091015 DSX-40 System Kit, or (1) 1091026 DSX-40 System Kit, or (1) 1091027 DSX-40 System Kit, or (1) 1091022 DSX-80 System Kit, or a DSX-160 configured for a minimum of (8) lines and (16) stations, and
- b. (1) 1091060 DSX IntraMail, if not included in a DSX-40 system kit, or (1)1091011/1091013 DSX IntraMail or (1) 1091051/1091053 DSX IntraMail Pro.

Telephones included in any of the DSX-40 System Kits **cannot be included** in the 8, 16, or 24 telephone totals. Offers are subject to the availability of the products specified above. *Multiple rebates can be applied to a single invoice if all qualifying rebate requirements are met. An item cannot be applied to more than one rebate.*

The VoIP Rebate offer is valid only on purchases, in multiples of two, of DSX VoIP Daughter Boards (1091044) or DSX VoIP Starter Kits (1091028), when purchased on the same NEC Authorized Distributor invoice, dated between **February 16, 2011 and March 31, 2011**.

- 2) The March Madness 2011 DSX Rebate Form, **your W-9 Form**, and a copy of your invoice from an NEC Authorized Supply Distributor must be sent to NEC, and be postmarked no later than April 30, 2011. ***Rebate requests postmarked later than April 30, 2011 will not be accepted.***
- 3) The rebate form must be completed in its entirety. Incomplete forms will not be processed.
- 4) For those dealers that participate in the NEC Channel Reseller Program, the telephones and/or VoIP items that qualify for this rebate program will only be included in the total that determines the quarterly rebate percentage, and will not be reflected in the actual Quarterly Rebate amount. *Refer to the current Channel Reseller Rebate Program Terms and Conditions for details. **This rebate cannot be combined with any other NEC promotion.***
- 5) ***A current W-9 form must be submitted with your rebate paperwork.***
- 6) Non-U.S. residents, distributors, agents, employees of NEC, and employees of authorized Supply Distributors are ineligible for this rebate. Offer valid in the U.S. only.
- 7) Allow approximately ninety (90) days for mailing of rebate payment, after NEC has received a valid and completed form, your W-9 form, and the copy of the associated NEC Authorized Distributor invoice.
- 8) Void where prohibited, restricted or taxed.
- 9) NEC Corporation of America reserves the right to modify or withdraw this offer at any time.
- 10) The dealer is responsible for any applicable taxes.
- 11) Retain a copy of the completed rebate form for your records.

By submitting this rebate form, you are certifying that the information you entered on the form is accurate and complete. In addition, by submitting the rebate form, you are agreeing to the terms and conditions of this offer, as described above.

REBATE FORM**COMPANY INFORMATION:**

Company Name: _____
 Contact Name: _____
 Phone Number: _____ Email Address: _____
 Address: _____
 City/State/Zip: _____

PRODUCT INFORMATION:

***Your request for rebate must conform to the associated Terms and Conditions.
 Please note that one Rebate Form must be completed for each distributor invoice.
 A current W-9 form must be submitted with each rebate request.***

Specify the quantity of qualifying DSX product purchases on the attached invoice:

Telephone Rebate -

To be eligible for this rebate, a qualifying DSX system and DSX IntraMail must also be purchased.

_____ \$125 Rebate: (8) DSX Telephones _____ \$250 Rebate: (16) DSX Telephones
 _____ \$375 Rebate: (24) DSX Telephones _____ \$500 Rebate: (32) DSX Telephones

Please specify which qualifying DSX system **and** DSX IntraMail listed below was also purchased (*System, IntraMail, and telephones MUST be on the same invoice.*):

_____ 1091015 DSX-40 System Kit
 _____ 1091026 DSX-40 System Kit w/ included 1091060 2-Port IntraMail
 _____ 1091027 DSX-40 System Kit w/ included 1091060 2-Port IntraMail
 _____ 1091022 DSX-80 Common Equipment Kit
 _____ DSX-160 System, with minimum configuration of 8 line ports and 16 telephone ports

_____ 1091060 2-Port DSX IntraMail _____ 1091051 4-Port DSX IntraMail Pro
 _____ 1091011 4-Port DSX IntraMail _____ 1091053 8-Port DSX IntraMail Pro
 _____ 1091013 8-Port DSX IntraMail

VoIP Rebate –

\$50.00 Rebate: _____ (Qty 2) 1091044 DSX VoIP Daughter Boards
 \$100.00 Rebate: _____ (Qty 2) 1091028 DSX VoIP Starter Kits

Distributor Invoice Number: _____ Distributor Invoice date: _____

Please mail this form, **your current W-9**, and a copy of the associated NEC Authorized Distributor invoice to:

NEC Corporation of America
 Sales Support /March Madness 2011
 4 Forest Parkway
 Shelton, CT 06484

- Dealer's invoice from an NEC Authorized Distributor must be dated no earlier than February 16, 2011 and no later than March 31, 2011.
- Completed rebate forms must be sent to the NEC Sales Support Department, and must be postmarked no later than April 30, 2011.
- NEC will make every effort to mail the rebate check to the dealer within approximately 90 days of receipt of rebate form and copy of NEC Authorized Distributor invoice.