

Polycom Conference Phones



Trade in nearly any phone and receive up to \$100 back!

For a limited time, you can trade in nearly any phone and receive up to \$100 back on a new Polycom SoundStation conference phone. There has never been a better time to replace the poor quality speakerphone or desk phone in your conference room with a SoundStation conference phone that is designed for great performance with multiple people in the same room.



Polycom Conference Phone Trade-In Program

Trade-in nearly any phone, including desk phones, corded speakerphones, older Polycom conference phones, or any competitor's conference phone. Please see page 2 for complete details on which phones are eligible for trade-in.

Offer Valid: January 1, 2010 through December 31, 2010

How to Participate

- STEP 1** Purchase a new qualified Polycom conference phone from a Polycom Reseller between January 1, 2010 and December 31, 2010. (See table of qualifying products)
- STEP 2** Complete the Conference Phone Trade-In Claim Form and Letter of Authentication, Recycler Certification, Destruction or certificate of donation from a charitable non-profit organization. The serial numbers of all phones traded in MUST be submitted for tracking and auditing purposes.
- STEP 3** Submit completed Conference Phone Trade-In Claim Form, Letter of Authentication and Destruction or Recycle, proof of purchase, and customer invoice or receipt via mail, fax or email as directed on the claim form. All claim forms must be submitted within 30 days of purchase.
- STEP 4** Polycom will issue each rebate check directly to the End User customer within 6 weeks of receiving qualified and verified claims.*

*The rebate check will be issued to the End User customer unless item #5 under terms and conditions is properly completed.

For complete Terms and Conditions, please see the Terms & Conditions section.

Questions?

Any questions regarding this rebate should be addressed to polycom@rebate-zone.com or 866-665-7402.

Going Green with Polycom

Polycom Trade-in Programs now offer a recycle option to help you keep our planet green. To minimize the environmental impact of our business, we have implemented a new Going Green with Polycom initiative. Our comprehensive approach touches the full product lifecycle—from research and development to clean manufacturing processes and from greener packaging to shipping models to proper product disposal. Join us in helping keep our planet green.



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Rebates are offered on the new voice conferencing units being purchased, not the product being traded in. Trade-in rebates are offered on a one for one basis.

Rebate Amounts

Purchase these eligible products and trade in qualifying products	Part Number	Polycom Equipment End User Rebate Amounts
SoundStation2 w/ no LCD	2200-15100-001	\$50
SoundStation2	2200-16000-001	\$50
SoundStation2 EX	2200-16200-001	\$50
SoundStation2W Basic	2200-07880-001	\$50
SoundStation2W EX	2200-07800-001	\$50
SoundStation2W DECT 6.0	2200-07880-160	\$50
SoundStation2W EX DECT 6.0	2200-07800-160	\$50
SoundStation2 Avaya 2490	2305-16375-001	\$100
SoundStation2 Direct Connect for Nortel	2200-17120-001	\$100
SoundStation VTX 1000 (includes EX mics and subwoofer)	2200-07142-001	\$100
SoundStation VTX 1000 (no accessories included)	2200-07300-001	\$100
SoundStation VTX 1000 (includes subwoofer)	2200-07500-001	\$100
SoundStation IP 5000 NEW	2200-30900-025	\$50
SoundStation IP 6000	2200-15600-001	\$50
SoundStation IP 6000 w/AC Power Kit	2200-15660-001	\$50
SoundStation IP 7000	2200-40000-001	\$100
SoundStation IP 7000 w/AC Power Kit	2230-40300-001	\$100
SoundStation IP 7000 for HDX	2230-40600-025	\$100

Approved Polycom Trade-In Equipment

Among Polycom-branded phones, only the following products qualify to be traded in: Original SoundStation, SoundStation EX, SoundStation Premier, SoundStation IP 3000, and SoundStation Premier 500D/550D.

No Polycom-branded conference phones other than those listed above qualify. Polycom-branded handset phones such as SoundPoint IP and SoundPoint Pro also do not qualify.

Approved Competitive Trade-In Equipment

Any working phone from a vendor other than Polycom qualifies for the offer. This includes competitor's conference phones, desk phones, corded speakerphones, or any other type of competitor's phone.

If you have questions about eligibility, please contact polycom@rebate-zone.com

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Terms and Conditions

1. The equipment being traded in must be **in use** and in **working condition** prior to destruction to be eligible for this rebate program. See Claim Form.
2. End Users must purchase a new qualified Polycom voice conferencing unit from a Polycom Channel Partner and trade in an eligible phone to be eligible for this rebate program. One trade-in unit must be traded in for every qualifying new unit purchased.
3. Polycom must receive a trade-in Claim Form with all required documentation **within 30 days** of purchase. Note: If the trade-in documentation, Recycler Certification or digital photos are not received within 30 days from date of purchase, program participation will be declared incomplete, and the End User customer **will not** receive the rebate.
4. Required documentation includes: completed **Claim Form, Letter of Authentication and Destruction or Recycler Certification, reseller invoice**. Options for trade-in equipment are – 1) a receipt showing donation of the old equipment to a charitable organization, 2) recycle the old equipment and submitting a receipt validating proper disposal, 3) send equipment back to Polycom at the address below.
5. **Rebates checks will be issued and sent directly to the End User.** If a customer, such as an education or state entity, is unable to accept rebate checks directly from Polycom, a check may be issued to the reseller. In this case, the reason must be documented on the Claim Form and authorized by the End-User customer. The reseller must provide the **rebate in advance to the End User customer**. The **reseller invoice must include a line item deduction off the total invoice amount** for the full rebate amount to validate the up front rebate was given.
6. The End User will be sent an email confirmation when their claim is received. Polycom is not responsible for lost or misdirected shipments, email, mail or faxes.
7. Polycom has the right to call the End User at any time for verification purposes.
8. This offer is only available to End User customers who purchase from a Polycom Channel Partner.
9. This offer is void where prohibited or otherwise restricted by law. Rebates will be sent within 6 weeks of receiving all the necessary documentation (completed Claim Form, Letter of Authentication and Destruction or Recycler Certification and proof-of-purchase (reseller's customer invoice) of the trade-in equipment.
10. Program valid January 1, 2010 through December 31, 2010 or until terminated by Polycom.
11. This offer **may not** be combined with any other promotional offer or specially-priced multi-packs and Polycom reserves the right to modify or cancel this program at any time.
12. No exceptions to this program will be allowed. Polycom has the right to deny all claims that do not meet the criteria outlined in this document.
13. Any questions regarding this rebate should be addressed to polycom@rebate-zone.com or 866-665-7402.

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Claim Form

End User Company Name* _____

End User Contact Name _____

End User Address _____

City _____ State _____ Zip _____

End User Phone _____

End User Email _____

End User Signature

_____ I have read and agree to the terms and conditions of this rebate program.

Channel Partner Name _____

Sales Person _____ Channel Phone _____

Channel Address _____

City _____ State _____ Zip _____ Email _____

If the End User cannot receive a check direct from Polycom, fill out this information:

Reason End User cannot receive a check directly from Polycom (See Terms and Conditions for details.
Reseller invoice must include a line item deduction off the total invoice amount for the full rebate amount)

Please issue rebate check to reseller listed above (reason):

_____ I have read and agree to the terms and conditions of this rebate program.

Signature

_____ (Must be signed by an authorized End-User customer representative)

Trade-In Products

Trade-In Equipment (**the following information is required**)

Manufacturer and model _____ Quantity _____

Manufacturer and model _____ Quantity _____

Product Serial Number _____ Product Serial Number _____

Serial numbers for trade-in product must be included (Use additional sheet if needed).

New Polycom Product Purchased (the following information is required)

Product name and model _____ Quantity _____ Rebate Amount _____

Product name and model _____ Quantity _____ Rebate Amount _____

Total Rebate _____

*The rebate check will be issued to the End-User customer unless the third box above is properly completed.

Send completed trade-in documentation to:

Polycom Promotions, Promotion number: H29983, P.O. Box 100550, White Bear Lake, MN 55110-0550,
Fax 651-762-9701

polycom@rebate-zone.com (Email Subject line must contain: Voice Trade-in Program)

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Letter of Authentication, Recycler Certification and Destruction

Polycom Trade-in Program Conference Phone

I acknowledge and agree that the rebate offered for the Polycom products purchased and the equipment being traded in/destroyed complies with the terms and conditions outlined in the Polycom Conference Phone Trade-in Program documentation.

On behalf of _____(company name), I do hereby certify by my signature below, that the equipment being traded in was purchased on _____(Date of Purchase), and was installed and in use in our normal business operations. I further certify that the equipment being traded in will be properly disposed of in one of the following manners and will not be used in any capacity within our organization or be resold for use at any other company. Options for trade-in equipment are – 1) a receipt showing donation of the old equipment to a charitable organization, 2) recycle the old equipment and submitting a receipt validating proper disposal, 3) digital photos of the equipment before and after destruction.

Signature _____ Date _____
(Must be signed by an authorized End User customer representative)

Please Print

Name _____ Title _____

Telephone Number _____

To be eligible for the trade-in rebate, this form must be signed and submitted along with copies of all the required documentation.

Polycom Conference Phone Trade-in Rebate

Polycom Promotions
Conference Phone Trade-In
P.O. Box 100550
White Bear Lake, MN 55110-0550

Attach photocopy of business card here

Official use only

Date Received _____ Approved / Denied _____