



## What They're Saying About Comdial's DX-80

### Profitable for my business...

Comdial's DX-80 has been a profitable product for my business. Typically, each of my installations has unique configuration requirements. The DX-80's broad feature set allows me to meet the specific demands of each site. Plus, features like Caller ID, in-skin voicemail and Unified Call Distribution provide an advanced solution without excessive additional costs. In fact, a recent installation at a large Chicago photography retailer went so well that the entire chain is proposing migration to the DX-80 solution.

*Rick Lindgren, President  
AML Systems, Chicago, IL*

### Price competitive, rock-solid...

The DX-80 is a feature rich telecommunications solution at an extremely competitive price. This enables my business to deliver the latest in communication technology without charging my customer an arm and a leg. Additionally, Comdial's continuous product refinements have evolved the DX-80 into a rock-solid system perfect for today's growing enterprises.

*GV Thieroff, Jr., President  
Advanced Communications, Wheeling, WV*

### Feature-rich and easy to sell...

The DX-80 provides a strong complement to Comdial's FX-II. When it comes to smaller businesses, the DX-80 offers a solution that's easy to sell and straightforward to configure, yet sophisticated enough to meet the communication demands of today's growing enterprises. Additionally, the DX-80's integrated flash voicemail is a great seller. Its off-the-shelf flash upgrade lets me boost record capacity while keeping costs low.

*Brad Harris, President  
Associated Telecom, Anaheim, CA*

### Corporate Office voice messaging is a strong selling point...

I've found the integrated voice messaging to be one of strongest selling points of the DX-80. Comdial has ported their proven Corporate Office solution to the 7270c hard drive card and 7271c flash card, thereby offering advanced messaging features such as call screening, off-premise transfers, call queuing, and caller ID playback and dial-back. Additionally, the 7270c has an on-board modem that has been a key feature in winning remote accounts where service costs are a factor. By maintaining a DX-80 system from my office, my customers can avoid the additional expenses associated with on-site visits.

*Ed Burney, President  
Telco Enterprises, Fresno, CA*

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